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25 January 1977

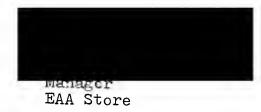
MEMORANDUM TO:

THRU

SUBJECT

: Overages in Stock Level Authorizations

- The following is a listing of overages by company with an explanation as to why the overage occurred:
- a. A. T. CROSS COMPANY: Due to the UPS strike, this company's merchandise ordered early in September did not arrive until late November. The trucking company made repeated attempts to deliver the merchandise to our Post Office address. We were unable to figure why our goods had not arrived and reordered, receiving the second order of goods within a week after ordering. In the meantime, the orginal order arrived. By now, the pen order has run down enough to request a new order. Overage: \$689.39.
- EASTMAN KODAK COMPANY: This was due entirely to Kodak's back order policy. We were involved in receiving the new line of Instant products. Most of these cameras arrived the week after Christmas. This overage will eventually level itself off due to the popularity of the new cameras. Overage: \$2749.31.
- TOTES, INCORPORATED: As stated in the annual stock level authorization change report, there had been a price raise in the cost of goods from this company between the time we ordered our Christmas order (March) and the time we received it (October). This reflected quite an increase. If it had not been for the price increase, we would not have been over in the authorized level. Overage: \$621.02.
- 2. All of the other companies were far below the level authorized. This is reflected on the attached comparison sheet.



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Approved For lease 2001/09/04 : CIA-RDP85-00375R000300060007-7 AUTHORIZED 197 INVENTORY COMPANY LEVEL LEVEL OVERAGE ABC OF SWITZERLAND 250.00 27.55 523.34 BATTERIES, INCORPORATED 1000.00 CHASE MARKETING COMPANY 1000.00 425.69 CLASSIC CHEMICAL COMPANY 500.00 214.35 JACQUELINE COCHRAN 500.00 92.34 A.T. CROSS COMPANY 1500.00 DENNIS TIME COMPANY 2189.39 689.39 1000.00 127.50 D&H DISTRIBUTING COMPANY 6000.00 5305.81 DREIER/C&C SALES 1000.00 663.17 DRI-MARK PRODUCTS 1000.00 FREDERICK TRADING COMPANY 100.80 3000.00 1629.91 HAMILTON WATCH COMPANY 3000.00 1142.65 HAZEL PRODUCTS 1000.00 452.96 HOUBIGANT 500.00 33.92 JOVAN 500.00 1.99 EASTMAN KODAK COMPANY 5000.00 7749.31 2749.31 MacGREGOR COMPANY 500.00 197.06 PANASONIC (ROSEN/KIPP) 3000.00 1927.09 PARAMOUNT DISTRIBUTORS 4500.00 3105.11 POLAROID CORPORATION 500.00 40.75 SAMSONITE CORPORATION 2000.00 1709.94 SCM CORPORATION 3000.00 1730.17 SCRIPTO CORPORATION 500.00 183.69 SOBEL BROTHERS/SWIGART 3000.00 2575.59 RUSSELL STOVER CANDY No level G.T.E. SYLVANIA 0.00 544.26 382.00 0.00 1000.00 TASCO CORPORATION 1200.00 TOTES, INCORPORATED 2121.02 1500.00 621.02 WEST BEND COMPANY 2500.00 513.92 ZAMOISKI COMPANY 3000.00 1806.58 TOTALS 52950.00 37*5*17.86

TOTAL AUTHORIZED STOCK LEVEL 1976

Minus 1976 Inventory Level -37517.86

Under Authorized Level By: 15432.14